

# Klaus Zepuntke – All Talks

## The courage to listen and to ask the right questions

60% of our communication consists of listening, and we are increasingly losing this ability. Why?  
Active listening redefined!

In this illustrative talk, Klaus Zepuntke shows us how to radically question our self-image of being a good listener. What prerequisites do we need simply to be present in conversation with our partner, children, friends, colleagues, superiors and customers? You will come away from this talk with a refreshingly new view of active listening.

How about coming from a meeting feeling inspired and ready to implement the agreed to do's, rather than hectically rushing off to the next meeting? How about a meaningful conversation with your loved one.

In accompanying many of his clients in shadow coaching processes, Klaus Zepuntke has become familiar with the meeting cultures of various companies and industries. What do they have in common? People and their inability to simply listen to each other. He has also experienced this in his private milieu.

Sound familiar? - Then simply come and listen...

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## Work-Life Integration – Living and working with health and success

The complex demands of work-life balance have failed. We need to consequently and definitively bid farewell to this concept. Success in life is not achieved by way of a balance that separates areas of our lives but through an integration of Work, Partner-Family-Friends, and Self.

Is the balance of work and life feasible or just wishful thinking? Klaus Zepuntke believes that the complex demands of a work-life balance have failed and therefore a rethinking is necessary. We need to contemplate and consider life in a new way.

More important than the so-called work-life balance is a conscious connection of WORK, PARTNER-FAMILY-FRIENDS AND SELF. Success is not achieved by way of a balance that separates but rather in connection, namely Work-Life Integration.

How to achieve this integration, how to deeply enjoy our work without risking burn-out, and what questions we need to ask ourselves will be addressed in this talk. A "one-size-fits-all-model" is not offered. It is rather about recognizing the simplicity and radicality in simply doing what is essential, and the courage to shape our lives and show who we really are.

By the end of the talk, you will see where your life is calling for change and that there are no shortcuts.

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## **Everyone talks about change – we talk about transformation**

Transformation means not only to change what is, but to create what is not

Change is nothing less than a synonym for life. And this is precisely the key to making successful changes. Once we understand this, it is possible to then overcome our fear of change and succeed in making changes. Like a phoenix rising from the ashes we create things anew.

Proactively creating our future as an individual or as a company, rather than remaining reactively stuck in the present, means letting go of the past and learning to live our lives following new criteria.

Many of us have to reinvent ourselves. Reinvention does not mean to change what is, but to create what is not. A butterfly is no longer a caterpillar or a better or improved caterpillar; a butterfly is a completely different being. Creation inherently entails a series of metamorphoses over a period of time.

In this talk Klaus Zepuntke simplifies the myth of change management and by way of examples shows that change and therefore life is not a complicated science but something to be lived with common sense and courage.

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## Leadership in the 21st century

Innovation through reflection - values as GPS for executives

In nearly 30 years of working with executives on different hierarchical levels from various industries, Klaus Zepuntke has observed how diverse – if at all existing – his clients' understanding of leadership is and how this affects their leadership style.

Leadership is generally considered to be top down. The interplay of a 360 °-understanding is often simply ignored, resulting in lost opportunities to live the leadership spectrum creatively and courageously.

Executives see themselves as victims and are reluctant to move beyond their comfort zone; at the same time they are well paid. This kind of behavior endangers the entire organization or parts of the organization.

The speed of change has increased enormously. We need anchor points to orient ourselves as leaders and to give others orientation. What could these anchor points be? How do we meet the demands of urgency? What kind of conversations do we need to have and with whom?

How do we call for and support innovation to make sure our company and/or our area of responsibility are ready for the future and still successful tomorrow?

These questions build the framework of this talk. Final answers are intentionally not given because questions do not have an expiry date. Answers on the other hand do.

# Klaus Zepuntke – All Talks

**Coach – Speaker – Facilitator**



Klaus Zepuntke, executive and personal coach in Europe and North America, has been serving clients for almost 30 years in various industries. He accompanies and supports companies in organizational change processes and private clients in personal change processes.

Today his clients benefit directly from the experience he has gained in working internationally across industries. He has developed the ability to “listen” to what is not said and reflects this back to clients. What is not said or what a corporate or private client avoids mentioning often points to the real issue in need of attention. This is not always the same as the issue initially presented.

The KLAZEPT Concept is the basis of his coaching; his clients benefit from his clarity and directness, free of any frills.

Klaus Zepuntke supports his clients in deepening their self-knowledge to enable them to reach their change objectives authentically with sustainable benefits.

Klaus Zepuntke is the founder and managing director of KLAZEPT Coaching & Consulting.

All KLAZEPT services are offered in English and German.

**For further information please contact**

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